

Customer Incentives

Incentives in this table are a summary of retail programs offered. Programs may vary by region and model.

| | Cash rebate | Finance rate |
|--------------------------------------|-------------|--------------|
| BMW | | |
| <i>Expires June 30.</i> | | |
| 2008 models | | |
| 5 series, 6 series, 7 series, M6, X5 | - | 2.9% |
| 3 series, X3, Z4, Z4 M | - | 3.9% |

CHRYSLER LLC
Expires June 2. In lieu of rebates, cut-rate financing is available. A \$2.99 per gallon gasoline incentive is offered on qualifying 2008 and 2009 vehicles. See dealer for details.

| | Cash rebate | Finance rate |
|--------------------------------|-----------------|--------------|
| Dodge Journey | \$1,000 | - |
| 2008 models | | |
| Chrysler Aspen, 300C | \$3,000 | 0-5.9% |
| PT Cruiser (excl. convertible) | \$1,500-\$3,000 | 0-5.9% |
| Pacifica | \$2,000-\$2,500 | 0-5.9% |
| Sebring | \$500-\$2,500 | 0-5.9% |
| Town & Country | \$2,500 | 0-7.9% |
| 300 (excl. SRT 8 and C) | \$2,000 | 0-5.9% |
| PT Cruiser convertible | \$1,000 | 0-5.9% |
| Dodge Ram 1500 | \$5,500 | 0-4.9% |
| Ram 2500/3500 | \$4,500 | 0-4.9% |
| Dakota, Durango | \$2,500-\$3,000 | 0-5.9% |
| Charger, Magnum | \$2,000-\$3,000 | 0-5.9% |
| Grand Caravan | \$2,500 | 0-7.9% |
| Avenger, Caliber, Nitro | \$750-\$1,250 | 0-5.9% |
| Jeep Commander | \$3,500 | 0-5.9% |
| Grand Cherokee, Liberty | \$1,500-\$3,500 | 0-5.9% |
| Compass, Patriot | \$500 | 0-5.9% |
| Wrangler | - | 0-9.9% |

FORD MOTOR CO.
Expires June 2. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|--|-----------------|--------------|
| 2008 models | | |
| Ford F-Super Duty | \$3,500-\$5,000 | 0-5.9% |
| Expedition, Expedition EL, Explorer Sport Trac | \$2,500-\$4,000 | 0-4.9% |
| F-150 | \$2,000-\$3,500 | 0-6.9% |
| Explorer | \$1,500-\$3,000 | 0-6.9% |
| Econoline, Fusion, Ranger | \$1,000-\$2,500 | 0-6.9% |
| Edge, Escape, Taurus, Taurus X | \$500-\$2,500 | 0-6.9% |
| Focus | \$0-\$2,000 | 0.9-6.9% |
| Mustang | \$0-\$1,500 | 0-7.9% |
| Escape Hybrid | - | 4.9-8.9% |
| Lincoln Town Car | \$5,000 | 0.9-4.9% |
| Mark LT, Navigator | \$1,500-\$5,000 | 0-3.9% |
| MKZ | \$2,000-\$2,500 | 0-5.9% |
| MKX | \$1,000-\$2,000 | 0-4.9% |
| Mercury Grand Marquis | \$5,500-\$6,000 | 0-2.9% |
| Mountaineer | \$2,200-\$4,000 | 0-4.9% |
| Sable | \$500-\$3,000 | 0-6.9% |
| Mariner, Milan | \$200-\$1,700 | 0-7.9% |
| Mariner Hybrid | - | 4.9-8.9% |
| 2007 models | | |
| Ford Edge | \$2,000-\$3,000 | 0-1.9% |
| Mustang | \$0-\$2,500 | 0-2.9% |
| Lincoln MKX | \$2,000-\$3,000 | 0-1.9% |

GENERAL MOTORS
Expires June 2. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|---|-----------------|--------------|
| 2008 models | | |
| Buick Lucerne | \$1,500 | 2.9-6.9% |
| LaCrosse | \$1,000 | 2.9-6.9% |
| Enclave | - | 5.9-7.9% |
| Cadillac DTS | \$3,000 | 2.9-7.9% |
| Escalade | \$2,000 | 2.9-7.9% |
| CTS | - | 1.9-4.9% |
| XLR, XLR-V | - | 2.9-5.9% |
| STS, STS-V | - | 2.9-7.9% |
| SRX | - | 5.9-7.9% |
| Chevrolet TrailBlazer | \$2,000 | 2.9-5.9% |
| Avalanche, Express cargo, Suburban, Silverado 1500, Tahoe | \$1,500-\$2,000 | 0-6.9% |
| Express | \$1,500 | 2.9-6.9% |
| Silverado 2500HD, Silverado 3500HD | \$1,500 | 1.9-6.9% |
| Impala | \$1,500 | 2.9-6.9% |
| Equinox | \$1,000 | 0.9-4.9% |
| Colorado | \$0-\$500 | 3.9-7.9% |
| HHR | \$500-\$1,000 | 2.9-7.9% |
| Cobalt | \$500 | 2.9-7.9% |
| Aveo, Malibu | - | 4.9-7.9% |
| Uplander | - | 5.9-7.9% |
| GMC Envoy, Yukon, Yukon XL | \$2,000 | 2.9-6.9% |
| Sierra 1500 | \$1,500-\$2,000 | 0-6.9% |
| Savana cargo | \$1,500-\$2,000 | 2.9-6.9% |
| Savana | \$1,500 | 2.9-6.9% |
| Sierra 2500HD, Sierra 3500HD | \$1,500 | 1.9-6.9% |
| Acadia | \$500 | 5.9-7.9% |
| Canyon | \$0-\$500 | 3.9-7.9% |
| Hummer H2, H3 | \$2,000 | 2.9-7.9% |
| Pontiac Grand Prix | \$2,000 | 2.9-5.9% |
| G6 | \$1,500 | 2.9-6.9% |
| Vibe | \$1,250 | 4.9-6.9% |

| | Cash rebate | Finance rate |
|----------------------------------|---------------|--------------|
| Torrent | \$1,000 | 0.9-4.9% |
| G5 | \$500 | 2.9-7.9% |
| G8 | - | 5.9-7.9% |
| Saab 9-3, 9-7X | - | 5.9-7.9% |
| 9-5 | - | 0-7.9% |
| Saturn Vue (excl. hybrid) | \$1,500 | 2.9% |
| Aura (incl. Green Line) | \$500-\$1,000 | 4.9-7.9% |
| Outlook | \$500 | 5.9-7.9% |

| | Cash rebate | Finance rate |
|--|-----------------|--------------|
| 2007 models | | |
| Buick Rainier, Rendezvous | \$3,000 | 0% |
| Lucerne | \$2,500 | 0-6.9% |
| LaCrosse, Terraza | \$2,000 | 0-7.9% |
| Cadillac XLR, XLR-V | \$7,500 | 0-1.9% |
| DTS | \$5,000 | 0% |
| Escalade, Escalade ESV, Escalade EXT | \$4,500 | 0-1.9% |
| CTS, CTS-V, STS, STS-V | \$1,000-\$4,000 | 0% |
| SRX | \$3,500 | 0-1.9% |
| Chevrolet Silverado 1500 Classic, Silverado 1500 SS Classic, Silverado 1500HD Classic, Silverado 2500HD Classic, Silverado 3500 Classic | \$5,000 | 0% |
| Avalanche, Suburban, Tahoe | \$3,750 | 0-6.9% |
| Silverado 2500HD, Silverado 3500HD | \$2,500-\$3,500 | 0-5.9% |
| Silverado 1500, TrailBlazer | \$2,000-\$3,000 | 0-4.9% |
| Equinox | \$2,500 | 0-3.9% |
| HHR, Impala, Monte Carlo | \$2,500 | 0-6.9% |
| Express, Express cargo, Uplander | \$2,000 | 0-7.9% |
| Colorado | \$500-\$2,000 | 0-7.9% |
| Cobalt | \$1,750 | 0-6.9% |
| Aveo, Malibu, Malibu Maxx | \$1,250 | 0-6.9% |
| Corvette | - | 0% |

| | Cash rebate | Finance rate |
|---|-----------------|--------------|
| GMC Sierra 1500 Classic, Sierra 1500HD Classic, Sierra 2500HD Classic, Sierra 3500 Classic | | |
| Yukon, Yukon XL | \$3,750 | 0-6.9% |
| Sierra 2500HD, Sierra 3500HD | \$2,500-\$3,500 | 0-5.9% |
| Envoy, Sierra 1500 | \$2,000-\$3,000 | 0-4.9% |
| Savana, Savana cargo | \$2,000-\$2,500 | 4.9-7.9% |
| Canyon | \$500-\$2,000 | 0-7.9% |
| Acadia | \$500 | 0-7.9% |
| Hummer H2 | \$6,500 | 0-2.9% |
| H3 | \$3,500 | 0-2.9% |
| Pontiac G6, Torrent | \$2,500 | 0-6.9% |
| Grand Prix | \$2,000 | 0-6.9% |
| G5, Vibe | \$1,750 | 0-6.9% |
| Solstice | \$1,000 | 0-1.9% |
| Saab 9-7X | \$5,500 | 0-4.9% |
| 9-3, 9-5 | \$4,000-\$5,500 | 0-6.9% |
| Saturn Vue (incl. hybrid) | \$2,750 | 0% |
| Ion (incl. Red Line) | \$2,000 | 0% |
| Aura (incl. Green Line), Relay, Sky | \$2,000 | 0-7.9% |
| Outlook | \$1,500 | 5.9-7.9% |

AMERICAN HONDA MOTOR CO.
Expires June 30.

| | Cash rebate | Finance rate |
|---|-----------------|--------------|
| 2008 models | | |
| Acura MDX, RDX | - | 0.9-2.9% |
| Honda Accord, Element, Ridgeline, S2000 | - | 0.9-2.9% |
| Civic | - | 1.9-2.9% |
| HYUNDAI | | |
| <i>Expires June 2. In lieu of rebates, cut-rate financing is available.</i> | | |
| 2009 models | | |
| Sonata | \$1,000-\$1,500 | - |
| 2008 models | | |
| Sonata | \$3,000 | - |
| Azera, Elantra, Santa Fe | \$1,500-\$2,500 | - |
| Entourage | \$2,000 | - |
| Tucson, Accent | \$1,000-\$1,500 | - |
| Tiburon, Veracruz | \$500-\$1,500 | - |
| 2007 models | | |
| Azera, Sonata | \$3,000 | - |
| Entourage, Santa Fe | \$2,500 | - |
| Elantra, Tucson | \$1,500-\$2,000 | - |
| Veracruz | \$1,500 | 0-4.9% |
| Tiburon, Accent | \$1,000-\$1,500 | - |
| KIA | | |
| <i>Expires June 2. In lieu of rebates, cut-rate financing is available.</i> | | |
| 2008 models | | |
| Amanti, Sorento | \$1,000-\$3,250 | - |
| Sedona | \$500-\$3,000 | - |
| Optima | \$3,000 | 0-1.9% |
| Sportage, Spectra | \$0-\$2,000 | 0-1.9% |
| Rio, Rondo | \$500-\$1,500 | - |
| 2007 models | | |
| Sedona, Sorento | \$1,500-\$4,500 | - |
| Amanti | \$3,000-\$4,000 | 0-2.7% |
| Rondo | \$2,500-\$4,000 | - |
| Optima, Spectra, Sportage | \$0-\$3,500 | 0-1.9% |
| Rio | \$1,000 | - |

LAND ROVER
Expires June 30.

| | Cash rebate | Finance rate |
|---|-----------------|--------------|
| 2008 models | | |
| LR2, LR3 | - | 0-5.9% |
| MAZDA | | |
| <i>Expires June 2. In lieu of rebates, cut-rate financing is available.</i> | | |
| 2008 models | | |
| RX-8 | \$3,000 | 1.9% |
| Mazda6 | \$2,250-\$2,750 | 0% |
| Tribute | \$2,250-\$2,500 | 1.9-4.9% |
| B series | \$2,000 | - |
| CX-7, CX-9 | - | 1.9% |
| Mazda3, Mazda5 | - | 1.9-3.9% |
| MX-5 Miata, Tribute Hybrid | - | 1.9-4.9% |
| 2007 models | | |
| RX-8 | \$3,750 | - |
| Mazda6 | \$3,000 | 0% |
| B series | \$3,000 | - |
| CX-7, CX-9 | - | 0.9% |
| MazdaSpeed3 | - | 5.9% |

MITSUBISHI
Expires June 2. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|-------------------------|-----------------|--------------|
| 2009 models | | |
| Galant | \$1,500 | 0-5.9% |
| Lancer | - | 3.9-5.9% |
| 2008 models | | |
| Raider | \$4,000 | - |
| Endeavor | \$4,000 | 3.9-5.9% |
| Galant | \$3,000 | 0-2.9% |
| Eclipse | \$1,500 | 0-2.9% |
| Eclipse Spyder | \$1,500 | 3.9-5.9% |
| Lancer | \$0-\$1,000 | 1.9-4.9% |
| Outlander | - | 3.9-5.9% |
| 2007 models | | |
| Raider | \$4,500 | - |
| Endeavor, Galant | \$3,500-\$4,000 | 1.9-4.9% |
| Eclipse, Eclipse Spyder | \$2,500 | 1.9-4.9% |
| Outlander | \$2,000 | 1.9-4.9% |

NISSAN NORTH AMERICA
Expires June 30. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|-----------------------|-----------------|--------------|
| 2008 models | | |
| Infiniti G35, G37 | - | 1.9-2.9% |
| FX35, M35, M45, QX56 | - | 2.9-3.9% |
| Nissan Armada, Titan | \$4,000-\$5,000 | 0.9-2.9% |
| Pathfinder, Quest | \$2,250-\$3,500 | 1.9-4.9% |
| Maxima, Xterra | \$2,500 | 0.9-3.9% |
| Frontier, Sentra | \$1,500-\$2,500 | 0.9-2.9% |
| Altima (incl. Hybrid) | \$1,250 | 1.9-3.9% |
| Versa | \$1,000 | 1.9% |
| 2007 models | | |
| Nissan Murano | \$2,000 | 1.9-4.9% |

SUBARU
Expires June 2. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|--------------------|---------------|--------------|
| 2009 models | | |
| Forester | - | 4.5-4.9% |
| 2008 models | | |
| Forester | \$500-\$2,250 | 0-4.9% |
| Outback | \$750-\$1,500 | 0-4.9% |
| Legacy | \$750-\$1,250 | 0-4.9% |
| Tribeca | \$1,000 | 0-4.9% |
| Impreza | - | 0-4.9% |

SUZUKI
Expires June 30. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|--------------------|-----------------|--------------|
| 2008 models | | |
| XL7 | \$0-\$2,500 | 0% |
| Grand Vitara | \$1,750-\$2,250 | 0% |
| SX4 | \$750-\$1,500 | 0% |
| Reno, Forenza | \$500 | 0% |
| 2007 models | | |
| XL7 | \$4,000 | 0% |
| Grand Vitara | \$3,250 | 0% |
| Aerio, SX4 | \$1,500-\$2,000 | 0% |
| Forenza, Reno | \$1,000 | 0% |

TOYOTA MOTOR SALES
Expires June 2. In lieu of rebates, cut-rate financing is available.

| | Cash rebate | Finance rate |
|------------------------------------|-------------|--------------|
| 2009 models | | |
| Toyota Matrix, Corolla | \$0-\$750 | 0-2.9% |
| Camry (excl. Hybrid) | \$0-\$500 | 0-4.9% |
| 2008 models | | |
| Toyota Tundra | \$0-\$4,500 | 0% |
| 4Runner, Sequoia, Tacoma | \$0-\$2,000 | 0-4.9% |
| Corolla | \$0-\$1,500 | - |
| Camry (incl. Hybrid), Sienna | \$0-\$1,500 | 0-4.9% |
| Matrix | \$0-\$1,000 | - |
| Camry Solara | \$0-\$1,000 | 2.9-4.9% |
| Yaris | \$500 | - |
| Highlander | - | 0-4.9% |
| 2007 models | | |
| Toyota Tundra | \$0-\$3,500 | 0% |
| 4Runner | \$0-\$2,500 | 0-3.9% |
| Sequoia | \$0-\$2,000 | - |
| Tacoma, Highlander (excl. Hybrid) | - | - |
| Sienna | \$0-\$2,000 | 0-3.9% |
| Camry, Corolla, Matrix, FJ Cruiser | \$0-\$1,000 | - |
| Yaris | \$0-\$500 | - |

VW GROUP OF AMERICA
VW expires June 30. Audi expires July 2.

| | Cash rebate | Finance rate |
|--|-------------|--------------|
| 2008 models | | |
| Audi A3, RS4, S4 | - | 2.9% |
| A4 | - | 0.9-2.9% |
| R8 | - | 5.34-5.84% |
| Volkswagen New Beetle convertible | - | 0% |
| Touareg 2, GLI, GTI, Jetta, New Beetle sedan, Rabbit, Eos, R32 | - | 2.9-4.9% |
| Passat | - | 2.9-5.9% |
| VOLVO | | |
| <i>Expires June 30.</i> | | |
| 2008 models | | |
| S80, XC90 | - | 0-2.9% |
| S60, V70, XC70 | - | 3.9% |
| C70, S40, V50 | - | 4.9% |
| C30 | - | 5.9% |

Dealer Incentives

Incentives in this table are a summary of dealer programs offered. Programs may vary by region and model.

BMW
Expires June 30.

| | Cash rebate | Finance rate |
|----------------|-----------------|--------------|
| 7 series, Z4 M | \$2,500-\$5,000 | |

CHRYSLER LLC
Expires June 2.

| | Cash rebate | Finance rate |
|--------------------|-------------|--------------|
| 2007 models | | |
| | | |